

AS I SEE IT —JOE MERNKA, GENERAL MANAGER

Happy November W&H Patrons!

Market Update:

The first part leading into the middle of October brought a decline in crude oil, which in turn lowered pricing on diesel and gasoline. Futures remained relatively flat on both product lines, which to me points to a potential bullish fuel market for the spring and fall at this time. By the time you read this newsletter, October will be behind us and most of the harvest process will be complete. We could see a potential filling opportunity a little earlier this year for fuel, to refill inventory and to pull the trigger on a future contract.

Propane continues to be relatively flat, even with the drop in the crude market. My opinion is that propane held on in price, due to the fact that the US was above the 5 year inventory average prior to the drop in crude. I do believe that if we have a cold winter, propane will see price increases because of a depletion in inventory.

As always, these are my opinions and are not always correct.

FUEL

The next generation of premium diesel fuels

Cenex® Ruby Fieldmaster® premium diesel fuel is precisely formulated to deliver superior engine performance and fuel efficiency while preventing costly equipment downtime, even in the harshest field environments.

An industry-leading premium diesel additive package enhanced with:

- Advanced, aggressive detergency that effectively removes engine deposits and keeps injectors clean, extending engine lifespan
- A state-of-the-art two-phase total water management system that optimizes combustion and boosts engine function
- Exceptional filterability that protects equipment from harmful contaminants, minimizing equipment damage and operational disruptions
- A complete fuel burn that minimizes waste and improves overall fuel efficiency, delivering more hours per gallon



PROPANE



If you are a routed customer, your tank should have been topped off this summer. If it wasn't, or you watch your own tank, please give us a call today and we will get you taken care of. Also, just as a friendly reminder, if you haven't turned your furnace on yet, it may not be a bad idea to kick it on and make sure everything is working properly. Now would be a great time to change your furnace filter as well. Thank you for your continued business!

C-STORE

Current job openings at our convenience store locations for immediate hire are:

Eagle Grove Ampride – 2 Limited full-time openings

The Station Fort Dodge – 1 Limited full-time opening

Humboldt Ampride – 1 part-time opening

Limited full-time positions are full-time hours with limited benefits and have set schedules. Benefits would include but not limited to PTO, Health benefits package, matching 401K, Pension plan, profit sharing bonus and more.

Part-time positions are eligible for 401k, pension plan, and profit-sharing bonus and also come with set schedules. To apply today go to www.whcoop.com and select "employment" tab.



LUBRICANTS



Due to a request from a member, we have started carrying Cenex Corn Head Grease. This product is a high-quality, multi-purpose, lithium, semi-fluid type grease available in an NLGI #0 grade. Although primarily applied in corn head lubrication, this product can be recommended for many applications across agriculture, construction and industrial environments.